

[From the Desk of Janet Barclay](#)

April 20, 2007

[Home Renovations Contractor Attributes Success to Organizational Skills](#)

Filed under: [General](#)



Hamilton's [Triple R Inc.](#) took first place in the Best Business/Service category in the [2007 Readers Choice Awards](#). As many of my readers are small business owners, I asked Triple R's President and CEO, Bobby Assadourian, to share the secrets to his success.

Bobby, congratulations on Triple R Inc. being voted Best Business/Service in the 2007 Readers Choice Awards! Would you mind sharing some of your success secrets with my readers?

This may sound funny; however, I credit it to my organizational skills. I am known around the Golden Horseshoe as the Home Renovations Contractor who writes the longest and most detailed work orders on his jobs.

Has anyone ever said "you've given me too much information"?

Yes indeed! My response is, the more information I provide you, the more knowledgeable you the homeowner will be with respect to your home renovation project. That puts the homeowner and the contractor on a level playing field. End result is a homeowner ultimately being fully satisfied with the job and there are no disputed points during the work. Happy homeowners make excellent referrals!

Have you always been organized?

My parents knew I was organized from the time I was five years old! As a young child I was extremely impulsive and did not listen well. Somehow I still managed to instinctively keep organized. My parents tell me that from a very young age I always knew where things belonged! I was very possessive of my belongings. I always put them away in their exact place; I kept my play area very neat.

My communication skills also came at a very early age. I had a knack for explaining myself very clearly and being able to read people's body language. I knew when and how to communicate my point more clearly based on who I was speaking to and if they need more or less clarity on any given subject. Clarity (peace of mind) in my case arrives from keeping everything around me organized: my office, home, work truck, and job site.

What advice would you give to someone just getting started, either in your industry or a different one?

First and foremost, be honest with yourself - you are either organized or you're not! If not, business will suffer. Hire an [Organized Assistant](#) - this will enable you to maximize your time and space. After all, it's all about time.... More time in the business world equals more money. More time in your personal life equals better relationships with your family and friends, and good health with less stress.

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1. I will be contacting you for a quote on some very much needed repairs in my home.

From the Desk of Janet Barclay

August 2, 2007

Accessible Home Renovation Project

Filed under: [General](#), [Inspiration](#)

A few months ago, I wrote about [Bobby Assadourian, Owner of Triple R Inc.](#), who attributes his success to his organizational skills. Bobby recently contacted me to let me know about his involvement in a very special project.

QuickContractors.com and Cambridge Insurance Brokers, with the help of Triple R. Inc. and CNS Renovations, are teaming up to provide a Barrier Free Home Renovation to the McQuinn family of Guelph, who were selected from 180 applicants. Amanda McQuinn was diagnosed with a brain tumor at the age of three. Doctors were able to remove over 95% of the tumor, but Amanda was left paralyzed on the left side of her body due to a stroke during surgery. She is now five years old and able to walk with the aid of her walker, but unfortunately, the doorways at the McQuinn residence do not accommodate the width of the walker, and Amanda is forced to crawl in order to access the entire house. With the expense and time consumed caring for Amanda, The McQuinn family is unable to afford the costly modifications needed to make their home accessible for Amanda, but thanks to the [Accessible Home Renovation Project](#), they are now receiving the help they need. This project is the culmination of the commitment of community members who feel we should all assist people with physical disabilities to maximize their independence, personal empowerment, and community participation.

I've taken off my Organized Assistant hat to let you know about the project, and to ask you that you help out in one of the following ways:

- [Make a cash donation via PayPal](#)
- [Sponsor the 2nd Annual Accessibility Awareness Golf for Charity Tournament](#)
- [Participate in the Golf Tournament on September 10, 2007](#)

Thanks for your support, and for thinking about the people in need in your community.

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